

### What is a Mentor?

A mentor is a counsellor, teacher, or role model who has greater experience in business than you, and is willing to share that experience.

A mentor can be a friend, business colleague or a stranger, who passes on valuable insights from their own experiences and lessons, to help you make informed decisions. Mentoring is an educational process where the mentor provides opportunities for professional development, growth, support, gives encouragement and advice to you as you plan and grow your business.

#### Characteristics

- People Oriented
- Good Motivator
- Effective Teacher
- Secure in Position
- Respect of Others

### What is a Mentee?

A mentee is a self-motivated individual seeking to continuously promote personal development. One who recognizes personal strengths and weaknesses and actively seeks methods for personal growth.

#### Characteristics

- Eager to Learn
- Team Player
- Patient
- Risk Taker
- Positive Attitude
- Appreciative

## *What is the Entrepreneurs with Disabilities Network (EDN)?*

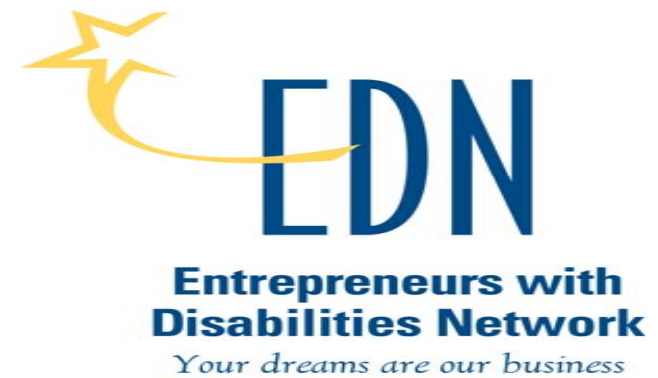
EDN is a network of over 600 members and business partners who have joined together to provide supports and opportunities for persons, with all types of disabilities, wishing to start a business and in various stages of business development.

**Membership & Services are Free!**

### What we do

- Small Business Counseling
- Advise on funding sources, training, local contacts & community partners
- Opportunity to be linked to a mentor
- Workshop Sessions, Annual General Meeting & Showcase Fairs
- Media attention through member profiles and EDN events
- Resources , information & tools for approaching the next steps of business development

Entrepreneurs With Disabilities Network  
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Toll Free (N.S. Only) : 1-800-668-1010



Is pleased to introduce

## The Mentor Partnership Program



The Mentor Partnership Program provides genuine opportunities for successful business owners to share the wealth of their expertise with entrepreneurs living with all types of disabilities.

[www.ednns.ca](http://www.ednns.ca)

# Wanted:

## Business Owners who can make a difference!

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Are you a successful entrepreneur with disability who would like to join  
**Entrepreneurs with Disabilities Network (EDN)**  
and support up and coming business owners from across Nova Scotia?

EDN's Mentor Partnership Program provides genuine opportunities for business owners to share the wealth of their expertise with entrepreneurs living with all types of disabilities.

EDN's members provide invaluable information and inspiration to aspiring and existing entrepreneurs who face various challenges as they proceed to realize their dreams.

Each mentor can individualize how they support members;  
From one on one meetings to EDN members Access A Pro events.

EDN believes your message about how to succeed  
is one of the best ways to support success in others!



To learn more and register call Joe at: 426-6755 or e-mail: [joelang@ednns.ca](mailto:joelang@ednns.ca)

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Please take a moment and check out more about EDN initiatives at:  
[www.ednns.ca](http://www.ednns.ca)